

Andreas Stihl Limited
Annual Report and Financial Statements
for the year ended 31 December 2023
Company Number: 01376302

Contents:

	Page
Strategic Report	2-5
Directors Report	6-13
Independent Auditors' Report	14-17
Statement of Income and Retained Earnings	18
Balance Sheet	19
Notes to the Financial Statements	20-32

ANDREAS STIHL LIMITED

STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2023

The directors present their Strategic Report on the Company and the audited financial statements for the year ended 31 December 2023.

Principal Activities

The Company's principal activities are the marketing and sale of chainsaws, power tools, cleaning systems and garden machinery in the United Kingdom together with allied accessories, forestry equipment, safety clothing and spare parts.

Review of the business

The Company is a wholly owned subsidiary of Stihl International GmbH ("Stihl"), and is the sales and marketing Company for the STIHL Group in Great Britain.

The headline numbers for the year were as follows:

	2023	2022	Change
	£'000s	£'000s	%
Turnover	129,072	133,518	(3.3)
Gross profit	27,482	26,703	2.9
Profit before tax	2,211	7,438	(70.3)
Profit after tax	1,700	5,829	(70.8)
Net assets	35,987	34,287	5.0%

Gross margin has increased to 21.29% (2022: 20.0%). This is due in part to reduced freight costs as the significant price increases caused by the Covid-19 pandemic eased.

Profit before tax and profit after tax have decreased year on year due to the current challenging macroeconomic conditions.

A dividend of £Nil has been proposed since the year end for the year ended 31 December 2023 (2022: £Nil). The aggregate dividends on the ordinary shares recognised as an expense and paid during the year amounted to £Nil (2022: £5,000,000).

Construction of a new Headquarters and Warehouse building was completed in October 2023. The new building has substantially increased the warehouse capacity of the Company and improved automation will lead to efficiency improvements. The site has planning permission for a second phase of expansion, allowing the company to operate from the site for the foreseeable future.

The company participates in a group cash pooling arrangement which provides centralised funding as required.

ANDREAS STIHL LIMITED

STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2023

Key Performance Indicators

Locally, progress is monitored via growth in Sales compared to the prior year. Performance is shown below with prior year comparatives expressed as %.

	2023	2022
Growth in Sales	-3.3 %	+0.7%

The movement year on year is due to the challenging macroeconomic conditions, which is reducing consumer spend on the Company's products.

Principal risks and uncertainties

Macroeconomic conditions due to certain global events continue to be challenging and thereby present a risk to the Company achieving its sales objectives. The Company continues to work closely with other group companies and suppliers to minimise the risks where possible.

Competitive risks

Changes in the product line up present a risk to the business as we move from a historic product range based on petrol engines towards a product range based on battery machines. The future will see increased competition from new entrants to the market. The Directors believe that the Group's investment in new technology and high-quality products will ensure the long-term success of the business.

The Directors of the Group manage the Groups risk at a Group level, rather than an individual business unit level. Group is defined as the main Head Office. For this reason, the Company's Directors believe that further discussion of the Company's risks, over areas such as cyber risks, IT failure and product liability would not be appropriate for an understanding of the development, performance, or position of the business.

Corporate Governance and s172 reporting

The board of directors of Andreas Stihl Limited consider that they have acted in the way they consider, in good faith, would be most likely to promote the success of the Company for the benefit of its members as a whole (having regard to the stakeholders and matters set out in s172(1)(a-f) of the Act) in the decisions taken during the year ended 31 December 2023.

This statement sets out how the Directors comply with the requirements of section 172.

The likely consequences of any decisions in the long term:

The board's primary responsibility is to promote the long-term success of the Company by delivering shareholder value as well as contributing to wider society.

ANDREAS STIHL LIMITED

STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2023

Stihl is a privately owned Company and the local Directors are responsible to the Group Board and Stihl Family.

The local board is responsible for the day-to-day management of the Company's affairs. Key decisions are reserved for Group approval. This includes the determination of Group strategy and long-term direction, approval of budgets, key organisational changes and changes in key policies.

The interests of the company's employees:

The skills, commitment and loyalty of employees is fundamental to the success of the business. The Stihl Group corporate culture is the foundation of our relationship with our employees and is the core of our employee orientated management culture.

Late in 2022, the Group introduced a new Code of Conduct for the Stihl Group worldwide. The Code of Conduct forms a binding foundation for our business dealings, both internally and with third parties, and summarises the key principles that the Advisory and Executive Boards of the Group consider to be important.

All the employees of the Company have been trained on the Code of Conduct and will be required to complete refresher training on an annual basis.

The health and safety of employees is a key priority and the directors review the performance in this area at regularly scheduled meetings. There are a number of forums for the discussion of, and action on, health and safety, which include staff from all levels and all areas of the business.

The Company regularly communicates with employees through "Team Huddles", involving all staff of the business. These are an opportunity for the Company to inform and update staff on the aims and objectives of the Company, business performance, plans and future outlook and also provides employees with opportunities to ask questions or seek clarification on the Company's purpose, goals and direction.

The need to foster the company's business relationships with suppliers, customers and others:

The Company has long-term relationships with many of our customers. These relationships are based on mutual trust and respect, allowing them to last for many years. These relationships are nurtured through a high level of support provided by the Company to our customers, including development of their businesses, both through Training and Development of their staff and by cooperating on investment to enhance their premises.

The Company has long established relationships with many of our suppliers, these relationships are nurtured over many years. These relationships contribute to the continued growth and success of the Company.

The Company is compliant with all relevant aspects of local laws and regulations and puts ethical operations and practices into place.

ANDREAS STIHL LIMITED

STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2023

The Company has good relationships with the wider community and supports charities both locally as well as nationally.

The impact of the company's operations on the community and the environment:

Stihl is committed to having a positive impact on the community around us. We have continued our support of various charities, including the Greenfingers Charity and the Surrey Wildlife Trust.

In line with the Group aims of developing young people, we offer apprenticeships in our business to develop young people to be our future experts.

During the year we continued work on our new building and as part of this have committed to a biodiversity offset which will see us funding significant environmental enhancements in the local area. Additionally, we have installed a large area of solar panels on the roof of our new building, allowing us to generate significant quantities of the electricity that we will use in running the building.

All our new Company cars are now required to be PHEV (plug-in hybrid electric vehicle) or BEV (battery electric vehicles) vehicles and we no longer allow pure ICE (internal combustion engine) cars. As battery technology improves we will apply this policy to our LCV (light commercial vehicles) as well as the cars.

The SECR (streamlined energy and carbon reporting) on pages 8 – 12 gives further details on our energy consumption and the improvements that we are making.

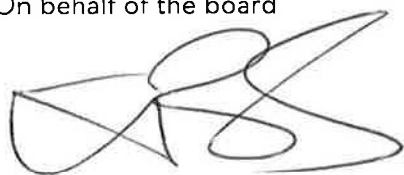
The reputation for a high standard of business conduct:

The Board maintains high standards of conduct and considers the reputation of the Company seriously and regularly reviews how the Company maintains positive relationships with stakeholders, including staff, Group suppliers, third-party suppliers and our Dealers.

The need to act fairly between members of the company:

The success of the Company relies on key inputs and positive relationships with a wide range of stakeholders. The Board seeks to achieve this by setting out its strategy, monitoring performance against the Group's objectives and reviewing implementation of strategy.

On behalf of the board



Nicholas Burroughs

Director

1 May 2024

Company Number: 01376302

ANDREAS STIHL LIMITED

DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2023

The directors present their report and the audited financial statements of the Company for the year ended 31 December 2023.

Future developments

During the year sales volumes have slowed compared to the prior year, this is due to the effect of the cost-of-living crisis, which is reducing consumer spend on the Company's products.

Despite the challenging macroeconomic conditions the Directors are confident that the Company will return to growth in 2024, as we continue to launch new products supported by strong promotional activities. Sales at the start of 2024 have been ahead of those achieved in 2023 and the Company is well placed for a year of sales growth.

Financial risk management

The Company's operations expose it to a variety of financial risks that include the effects of changes in exchange risk, price risk, and credit risk. The Group has in place a risk management programme that seeks to limit the adverse effects on the financial performance of the Company by monitoring levels of debt finance and the related finance costs.

Exchange risk

Responsibility of monitoring exchange rate risk is carried out by the parent Company, Stihl Holding AG & Co.KG. This Company has procedures and policies in place for managing this risk through the use of hedging foreign currency risk over a period of months, and by arranging forward contracts on behalf of the company.

Price risk

The Company is exposed to commodity price risk as a result of its operations. The costs of managing exposure to commodity price risk exceed any potential benefits. The directors will revisit the appropriateness of this policy should the Company's operations change in size or nature. The Company has no exposure to equity securities price risk as it holds no listed or other equity investments.

Credit risk

Financial instruments which potentially expose the Company to a concentration of credit risk consist primarily of cash equivalents and trade debtors. The Company provides credit to customers in the normal course of business. Collateral is not required for these receivables, but ongoing credit evaluations of customers' financial conditions are performed.

The Company has implemented policies that require appropriate credit checks on potential customers before sales are made. The amount of exposure to any individual creditor is subject to a limit, which is assessed regularly by management.

ANDREAS STIHL LIMITED

DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2023

Limited liability agreement

The directors have agreed with the company's auditors that the auditor's liability to damages for breach of duty in relation to the audit of the company's financial statements for the year to 31 December 2023 will be limited to the greater of £5million or 5 times the auditor's fees for the statutory audit, and that in any event the auditor's liability for damages should be limited to that part of any loss suffered by the company as is just and equitable having regard to the extent to which the auditor, the company and any third parties are responsible for the loss in question. The shareholders approved this limited liability agreement, as required by the Companies Act 2006, by a resolution dated 15 December 2023.

Stakeholder engagement

As described in the Strategic Report, the Directors are focussed on maintaining and growing long term relationships with Customers, Suppliers and other stakeholders. The day to day management of the Company is grounded in the Group ethos, established nearly 100 years ago when the Company was founded by the Grandfather of the current Advisory Board Chairman. This is a family Company with a family approach to how we do business.

Streamlined Energy and Carbon Report

Background

Andreas Stihl Limited is a private limited company, incorporated in the UK, registered address, Contra House, Oak Close, Camberley, GU15 3FG. This Streamlined Energy and Carbon Report has been produced in accordance with The Companies (Directors' Report) and Limited Liability Partnerships (Energy and Carbon Report) Regulations 2018, which requires organisations to report their energy use and associated greenhouse gas emissions in their annual reports.

Reporting period and Base Year

The reporting period is our financial year 01/01/2023 to 31/12/2023. This is the fourth year that STIHL GB is in scope of the Regulations. Our base year is 2020. It is recognised that both 2020 and 2021 may not be typical years for energy use and emissions due to the impact of the Covid-19 pandemic.

Scope

We have used the financial control approach to determine our operational boundary. As such the scope of reporting is:

- Energy & emissions related to buildings:
 - Scope 1, direct emissions – natural gas, fugitive emissions
 - Scope 2, indirect emissions – purchased electricity
- Business travel in company owned/leased vehicles, where Andreas Stihl Limited pays for the fuel (Scope 1)
- Business travel in employee's vehicles, where Andreas Stihl Limited reimburses the fuel (Scope 3)
- Other business travel emissions, including from flights, etc. (Scope 3)

ANDREAS STIHL LIMITED

DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2023

In October 2023 we began the move to our new premises, Contra House. This is a purpose built warehouse and office, which replaces our former STIHL House premises. STIHL House was formally closed as an operational warehouse in January 2024, and we expect to dispose of the asset during 2024. Both Contra House and STIHL House are included in the organisational boundary and therefore this report. Leased warehouse space in another location has been excluded from scope as we have no financial or operational control related to energy or waste at that location, and only leased only a small proportion of the total warehouse (we ceased to use this facility in October 2023).

There have been no other significant changes to the scope of operations since the base year.

Approach and calculation methodology

We are committed to developing an accurate and transparent environmental footprint and related disclosures and reports, which will support our environmental sustainability programme and impact reduction measures. We have followed the same approach as in previous years, working closely with footprinting specialist Consciam Limited. We have calculated our emissions using an industry standard approach (based on the Greenhouse Gas Protocol) and the relevant emission factors for 2023 provided by the UK Government (the Department for Environment, Food and Rural Affairs, DEFRA, and the Department for Business, Energy and Industrial Strategy, BEIS). The approach taken in developing this report is in accordance with HM Government's *Environmental Reporting Guidelines: Including streamlined energy and carbon reporting guidance*, March 2019.

Specific notes to the development of the footprint:

- Gas and electricity consumption data was verified back to invoices/supplier data where possible.
- Scope 1 business travel data is based on litres recorded via fuel card records.
- Scope 1 other liquid fuels represents petrol/oil mixes for use with training and demonstration equipment.
- Scope 1 F-Gas emissions are based on AC service records.
- Electricity consumption by electric and plug-in hybrid vehicles has not been separately included in the emissions or consumption data as it was not possible to identify whether these vehicles had been charged on site or elsewhere. Use of the onsite EV charging units would be included in the Scope 2 purchased electricity data already measured and reported.
- Emissions related to onsite forklift trucks are included under our Scope 2 purchased electricity emissions as they are all electric and charged onsite.
- No data for 2023 was available for rail, taxis or hotels but this was not expected to be material.
- The process has been documented in a method statement for future reference and enhancement.

ANDREAS STIHL LIMITED
DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2023

Results

Aspect	Emissions FY 2020 (tCO ₂ e) (Base year)	Emissions FY 2022 (tCO ₂ e)	Emissions FY 2023 (tCO ₂ e)
<i>Direct emissions (Scope 1)</i>			
• Natural gas	77.81	73.42	90.87
• Fuel for company vehicles	137.34	62.61	68.08
• Fugitive emissions	0	7.31	0
Total Scope 1 emissions	215.15	143.34	158.95
<i>Indirect emissions (Scope 2) - Location based method</i>			
• Purchased electricity	123.03	106.89	136.50
Total Scope 2 emissions	123.03	106.89	136.50
Total Scope 1 & 2 emissions	338.17	250.23	295.45
<i>Other indirect emissions (Scope 3)</i>			
• Business travel in employee-owned vehicles	0.93	2.31	1.24
• Other business travel (flights)	3.55	14.12	67.67
• Transmission and other losses (gas, electricity and company vehicles)	30.82	61.16	76.37
• Water and wastewater	0.74	0.38	0.40
• Waste	2.99	1.42	1.53
Total Scope 3 emissions	39.42	79.39	147.20
Total emissions	377.73	329.63	442.65
Intensity metric: Tonnes Gross CO ₂ e emissions per employee	3.10	2.82	3.88

Energy use	kWh 2020 (Base year)	kWh 2022	kWh 2023
• Electricity	527,694	552,775	659,198
• Gas	423,171	402,227	496,727
• Travel (Owned/leased vehicles plus grey fleet)	557,812	256,452	273,125
Total energy consumption	1,508,677 kWh	1,211,454 kWh	1,429,050 kWh

ANDREAS STIHL LIMITED

DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2023

Observations and energy efficiency measures

Gas and electricity consumption and related emissions have increased compared to 2022. The move to the new facility makes it challenging to make year-on-year comparisons, as there was a three-month period where both facilities were in use. Gas consumption increased by 23% compared to 2022 and electricity consumption increased by 19%. The DEFRA emission factors for electricity also increased by 7% per kWh for 2023 (due to the change in the UK electricity mix) which further increases Scope 2 emissions. There has also been a significant increase in flight related emissions related to Company involvement in Group projects. There were no recorded top-ups of F-Gas in 2023, so fugitive emissions are zero.

We moved into our new building in November 2023 which has a new Building Management System and enhanced lighting management which we anticipate will deliver savings in 2024. We installed 1,625m² of solar panels, which is double the area required by planning. We will monitor production and self-consumption through 2024.

We have continued to replace company vehicles with either PHEV or BEV vehicles, which now represent 86% of our fleet (2022: 53%). Our new building has 21 Charging points. In 2024, we will launch a salary sacrifice scheme enabling staff to lease electric vehicles.

Our Learning and Development department continue to utilise a purpose-built studio on site to film and deliver online training. The benefits have been two-fold; reduced vehicle mileage for avoided trips and allowing the Company to reach dealers who would otherwise be travelling to training courses.

The "Cycle to Work Scheme" continues to be available to staff, with a significantly larger cycle shed available at our new building.

We have continued to work closely with internal teams and our waste contractors to minimise waste and have continued our commitment to divert the remaining waste from landfill. For example, wooden pallets damaged or broken during day-to-day warehouse operations are refurbished on-site and re-used, rather than collected as scrap waste. The total tonnage of waste increased by almost 10% in 2023, but this was in part due to the move to the new facility.

The company continues to push towards being as paperless as possible with minimal dedicated desk printers in place at the new site. We have moved to online only catalogues from 2024 which will lead to very significant paper and transportation savings. Plastic void fill has been replaced with paper and we have stopped using plastic tape.

A sustainability team has been formed to establish where further improvements on energy and recycling can be made.

The Company will continue to closely monitor energy consumption and waste and look for efficiency opportunities. Other projects and initiatives already under way or being considered for 2024 include:

- Developing local environmental objectives and targets.

ANDREAS STIHL LIMITED

DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2023

- Reviewing business travel and in particular air travel to understand whether there are opportunities to reduce this.
- Continuing to explore options to stop printing delivery notes and email these to customers instead.
- Further reducing warehouse plastic packaging.
- Using an app for journeys to configure economical routing and grouping multiple clients by area.
- Continuing to drive sales for battery products by delivering training on the reduced environmental impact.
- Continuing to deliver and enhance paperless training manuals (where appropriate).
- Exploring ways to further reduce on-site paper consumption, by identifying areas in the business using the greatest quantities and considering alternative ways of working.

The STIHL Group has set a carbon neutrality target for scopes 1 and 2 to be achieved by 2024-2028. The Company recognises that day-to-day operations can impact both directly and indirectly on the environment. We welcome the carbon neutral challenge and are fully committed to aiding the global effort in reducing Greenhouse gases and carbon emissions. Actions implemented and further planned to meet the objectives will continue to evolve in order to achieve the carbon neutral target.

The Company has not been subject to any environmental fines or penalties in the disclosure period (the last five years).

Going Concern

The financial statements have been prepared on a going concern basis, which assumes that the Company will continue to meet its liabilities as they fall due for a period of at least 12 months from the date of approval of these financial statements.

The Company's parent has approved continued financing in the form of intercompany loan funding and through the new cash pooling arrangement, which will be repaid through proceeds from the sale of the previous office/warehouse buildings, and cash generated from operations.

The Directors have prepared financial forecasts for the foreseeable future which include the intercompany loan and the cash pooling arrangement, and combined with the Company's own liquidity, these indicate that the Company will have sufficient funds to meet its liabilities as they fall due for a period of at least 12 months from the date of approval of these financial statements. Accordingly, the Directors consider that it is appropriate for the financial statements to be prepared on a going concern basis.

However, this intercompany loan funding and the cash pooling arrangement is repayable at the demand of the parent, hence they are classified within "Creditors: amounts falling due within one year" in the Balance Sheet, and contribute to a net current liabilities position in the balance sheet. In the event that the parent recalled this loan on demand and terminated the cash pooling arrangement, the Company would be unable to meet its liabilities as they fall due. The Directors believe that these conditions indicate the existence of a material uncertainty which may cast significant doubt around the Company's ability to

ANDREAS STIHL LIMITED

DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2023

continue as a going concern. The financial statements do not include the adjustments that would result if the Company were unable to continue as a going concern

Directors

The directors of the Company at 31 December 2023, and who held office throughout the year, and up to the date of signing the financial statements, were:

Kay Green
Martin Walter
Nicholas Burroughs
Sarah Gewert

Qualifying Indemnity Provision

The directors have the benefit of an indemnity which is a qualifying third party indemnity provision as defined by Section 234 of the Companies Act 2006. The indemnity was in force throughout the last financial year and is currently in force.

Statement of Directors' Responsibilities in Respect of the Financial Statements

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulation.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", and applicable law).

Under company law, directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing the financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- state whether applicable United Kingdom Accounting Standards, comprising FRS 102 have been followed, subject to any material departures disclosed and explained in the financial statements;
- make judgements and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

ANDREAS STIHL LIMITED

DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2023

The directors are also responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006.

The directors are responsible for the maintenance and integrity of the company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

Directors' confirmations

In the case of each director in office at the date the directors' report is approved:

- so far as the director is aware, there is no relevant audit information of which the company's auditors are unaware; and
- they have taken all the steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information.

Dividends

Details of dividends are given in the Strategic Report.

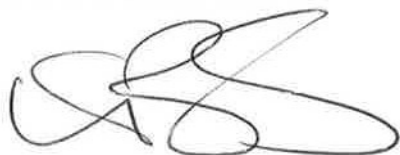
Independent auditors

The auditors, PricewaterhouseCoopers LLP, have indicated their willingness to continue in office and a resolution concerning their re-appointment will be proposed at the Annual General Meeting.

Post Balance Sheet Events

On 17 April 2024, the Company exchanged legally binding contracts with the buyer for the sale of the previous office and warehouse premises, Stihl House. The agreed completion date is 28 June 2024. Given the intervening time period between the exchange of contracts and the completion date, the sales price is commercially sensitive and therefore has not been disclosed.

On behalf of the board



Nicholas Burroughs

Director

1 May 2024

Company Number: 01376302

Report on the audit of the financial statements

Opinion

In our opinion, Andreas Stihl Limited's financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2023 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", and applicable law); and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements, included within the Annual Report and Financial Statements (the "Annual Report"), which comprise: the balance sheet as at 31 December 2023; the statement of income and retained earnings for the year then ended; and the notes to the financial statements, which include a description of the significant accounting policies.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities under ISAs (UK) are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We remained independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, which includes the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

Material uncertainty related to going concern

In forming our opinion on the financial statements, which is not modified, we have considered the adequacy of the disclosure made in note 3 to the financial statements concerning the company's ability to continue as a going concern. The Company's parent provided funding in the form of an intercompany loan and through the cash pooling arrangement, which will be repaid through proceeds from the sale of the Company's previous office/warehouse buildings and cash generated from operations. In the event that the intercompany loan was recalled and the cash pooling arrangement terminated, the Company would be unable to meet its liabilities as they fall due during the going concern period.. These conditions, along with the other matters explained in note 3 to the financial statements, indicate the existence of a material uncertainty which may cast significant doubt about the company's ability to continue as a going concern. The financial statements do not include the adjustments that would result if the company were unable to continue as a going concern.

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

Reporting on other information

The other information comprises all of the information in the Annual Report other than the financial statements and our auditors' report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or, except to the extent otherwise explicitly stated in this report, any form of assurance thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify an apparent material inconsistency or material misstatement, we are required to perform procedures to conclude whether there is a material misstatement of the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report based on these responsibilities.

With respect to the Strategic report and Directors' Report, we also considered whether the disclosures required by the UK Companies Act 2006 have been included.

Based on our work undertaken in the course of the audit, the Companies Act 2006 requires us also to report certain opinions and matters as described below.

Strategic report and Directors' Report

In our opinion, based on the work undertaken in the course of the audit, the information given in the Strategic report and Directors' Report for the year ended 31 December 2023 is consistent with the financial statements and has been prepared in accordance with applicable legal requirements.

In light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we did not identify any material misstatements in the Strategic report and Directors' Report.

Responsibilities for the financial statements and the audit

Responsibilities of the directors for the financial statements

As explained more fully in the Statement of Directors' Responsibilities in Respect of the Financial Statements, the directors are responsible for the preparation of the financial statements in accordance with the applicable framework and for being satisfied that they give a true and fair view. The directors are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going

concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud, is detailed below.

Based on our understanding of the company and industry, we identified that the principal risks of non-compliance with laws and regulations related to the Companies Act 2006, and we considered the extent to which non-compliance might have a material effect on the financial statements. We evaluated management's incentives and opportunities for fraudulent manipulation of the financial statements (including the risk of override of controls), and determined that the principal risks were related to fraudulent financial reporting, including fraud in revenue recognition, and misappropriation of assets. Audit procedures performed by the engagement team included:

- Discussions with management including consideration of known or suspected instances of non-compliance with laws and regulations;
- Review of minutes of meetings with the Board of Directors;
- Identifying and testing of journal entries, in particular any journal entries posted with unusual account combinations impacting revenue and cash;
- Challenging assumptions made by management in their accounting estimates.

There are inherent limitations in the audit procedures described above. We are less likely to become aware of instances of non-compliance with laws and regulations that are not closely related to events and transactions reflected in the financial statements. Also, the risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery or intentional misrepresentations, or through collusion.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditors' report.

Use of this report

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to

ANDREAS STIHL LIMITED

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF ANDREAS STIHL LIMITED

whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

Other required reporting

Companies Act 2006 exception reporting

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not obtained all the information and explanations we require for our audit; or
- adequate accounting records have not been kept by the company, or returns adequate for our audit have not been received from branches not visited by us; or
- certain disclosures of directors' remuneration specified by law are not made; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.



Tim Rogers (Senior Statutory Auditor)
for and on behalf of PricewaterhouseCoopers LLP
Chartered Accountants and Statutory Auditors
Reading
1 May 2024

ANDREAS STIHL LIMITED

STATEMENT OF INCOME AND RETAINED EARNINGS
for the year ended 31 December 2023

	Note	2023 £	2022 £
Turnover	4	129,072,035	133,518,296
Cost of sales		(101,590,018)	(106,815,001)
Gross Profit		27,482,017	26,703,295
Distribution costs		(12,631,263)	(10,039,053)
Administrative expenses		(11,232,484)	(9,437,096)
Other operating income		17,728	299,127
Operating profit	5	3,635,998	7,526,273
Interest receivable and similar income		44,245	-
Interest payable and similar expenses	7	(1,469,210)	(88,464)
Profit before taxation		2,211,033	7,437,809
Tax on profit	8	(511,059)	(1,608,864)
Profit for the financial year		1,699,974	5,828,945
Retained earnings at 1 January		28,286,753	27,457,808
Dividend paid	9	-	(5,000,000)
Retained earnings at 31 December		29,986,727	28,286,753

ANDREAS STIHL LIMITED

BALANCE SHEET as at 31 December 2023

	Note	2023 £	2022 £
Tangible assets	10	47,939,948	30,565,043
		47,939,948	30,565,043
Current assets			
Stocks	11	24,023,623	21,630,877
Debtors	12	19,272,632	18,215,766
Cash at bank and in hand		66,692	9,511,389
		43,362,947	49,358,032
Creditors: amounts falling due within one year	13	(49,423,775)	(41,354,307)
Net current (liabilities) / assets		(6,060,828)	8,003,725
Total assets less current liabilities		41,879,120	38,568,768
Provisions for other liabilities	14	(5,892,393)	(4,282,015)
Net assets		35,986,727	34,286,753
Capital and reserves			
Called up share capital	15	6,000,000	6,000,000
Retained earnings		29,986,727	28,286,753
Total equity		35,986,727	34,286,753

The notes on pages 20 to 32 are an integral part of these financial statements.

The financial statements on pages 18 to 32 were approved by the board of directors on 1 May 2024 and were signed on its behalf by:-



Nicholas Burroughs

Director

Andreas Stihl Limited

Registered Number: 01376302

ANDREAS STIHL LIMITED

NOTES TO THE FINANCIAL STATEMENTS

1. General Information

Andreas Stihl Limited is a private Company limited by shares and is incorporated in the United Kingdom and registered in England, registration number 01376302. The registered office is at Contra House, Oak Close, Camberley, Surrey, GU15 3FG.

The Company's principal activities are the marketing and sale of chainsaws, power tools, cleaning systems and garden machinery in the United Kingdom together with allied accessories, forestry equipment, safety clothing and spare parts.

2. Statement of compliance

The financial statements of Andreas Stihl Limited have been prepared in compliance with United Kingdom Accounting Standards, including Financial Reporting Standard 102, 'The Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland' ('FRS 102') and the Companies Act 2006.

3. Summary of significant accounting policies

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

(a) Basis of preparation of financial statements

The financial statements have been prepared on a going concern basis, under the historical cost convention. The presentation currency is in £ sterling.

The Company has taken advantage of the following disclosure exemptions in preparing these financial statements, as permitted by FRS 102:

- the requirements of Section 7 Statement of Cash Flows
- the requirements of Section 3 Financial Statement Presentation paragraph 3.17 (d)
- the requirements of Section 11 Financial Instruments paragraphs 11.42, 11.44, 11.45, 11.47, 11.48(a)(iii), 11.48(a)(iv), 11.48(b), 11.48(c) and 12.26
- the requirements of Section 33 Related Party Disclosures paragraph 33.7 and 33.1A

(b) Going Concern

The financial statements have been prepared on a going concern basis, which assumes that the Company will continue to meet its liabilities as they fall due for a period of at least 12 months from the date of approval of these financial statements.

The Company's parent has approved continued financing in the form of intercompany loan funding and through the new cash pooling arrangement, which will be repaid through proceeds from the sale of the previous office/warehouse buildings, and cash generated from operations.

ANDREAS STIHL LIMITED

NOTES TO THE FINANCIAL STATEMENTS

The Directors have prepared financial forecasts for the foreseeable future which include the intercompany loan and the cash pooling arrangement, and combined with the Company's own liquidity, these indicate that the Company will have sufficient funds to meet its liabilities as they fall due for a period of at least 12 months from the date of approval of these financial statements. Accordingly, the Directors consider that it is appropriate for the financial statements to be prepared on a going concern basis.

However, this intercompany loan funding and the cash pooling arrangement is repayable at the demand of the parent, hence they are classified within "Creditors: amounts falling due within one year" in the Balance Sheet, and contribute to a net current liabilities position in the balance sheet. In the event that the parent recalled this loan on demand and terminated the cash pooling arrangement, the Company would be unable to meet its liabilities as they fall due. The Directors believe that these conditions indicate the existence of a material uncertainty which may cast significant doubt around the Company's ability to continue as a going concern. The financial statements do not include the adjustments that would result if the Company were unable to continue as a going concern.

(c) Turnover

Turnover represents the price of goods less discount delivered to customers during the year and excludes value added tax. Turnover is recognised at the date of dispatch with an adjustment made to defer revenue for sales not delivered in the year, if required.

(d) Tangible assets

Tangible assets are stated at historic purchase cost less accumulated depreciation and accumulated impairment losses. The cost of tangible assets is their purchase cost together with any incidental costs of acquisition. Depreciation is not provided on freehold land or assets under construction. On other assets, depreciation is provided so as to write off the cost less the estimated residual value by equal annual instalments based on the estimated useful lives of the assets (straight line basis), at the following rates:

	%
Freehold buildings	2-2.5
Freehold improvements	10
Furniture and fittings	12.5 - 25
Motor vehicles	20 - 25

(e) Stocks

Stocks are valued at the lower of cost and selling price less costs to complete and sell. Cost represents the lower of the latest purchase price and the weighted average purchase price and includes freight and duty into the United Kingdom, and all other costs incurred in bringing the inventories to their present location and condition. Where necessary, provision is made for obsolete, slow moving and defective stocks.

ANDREAS STIHL LIMITED
NOTES TO THE FINANCIAL STATEMENTS

(f) Translation of foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date. Trading transactions denominated in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange gains or losses are included in the statement of comprehensive income within cost of sales and administrative expenses, in the period in which they arise.

(g) Operating leases

Leases that do not transfer all the risks and rewards of ownership are classified as operating leases. Costs in respect of operating leases are charged to the statement of comprehensive income within administrative expenses, on a straight-line basis over the lease term.

(h) Taxation

UK Corporation tax is provided at amounts expected to be paid using the tax rates and laws that have been substantively enacted by the balance sheet date.

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date, where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date.

Deferred tax assets and liabilities recognised have not been discounted.

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

(i) Pensions

The Company operates a defined contribution scheme. The cost of providing retirement pensions and related benefits is charged to the statement of comprehensive income as incurred within administrative expenses. Amounts not paid are shown in accruals in the balance sheet. The assets of the scheme are held separately from those of the Company in independently administered funds.

(j) Cash and cash equivalents

Cash and cash equivalents includes cash in hand and deposits held at call with banks. Bank overdrafts, when applicable, are shown in Creditors: amounts falling due within one year.

The company participates in a group cash pooling arrangement which provides centralised funding as required. Cash pool overdrafts, when applicable, are shown in Creditors: amounts falling due within one year.

ANDREAS STIHL LIMITED
NOTES TO THE FINANCIAL STATEMENTS

(k) Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new ordinary shares or options are shown in equity as a deduction, net of tax, from the proceeds.

(l) Distributions to equity holders

Dividends and other distributions to the Company's shareholders are recognised as a liability in the financial statements in the period to which the dividends and other distributions are approved by the Company's shareholders.

(m) Financial Instruments

The Company has chosen to adopt Sections 11 and 12 of FRS 102 in respect of financial instruments.

Basic financial assets, including trade and other debtors and cash and cash equivalents are initially recorded at transaction price and are subsequently carried at amortised cost using the effective rate of interest method. At the end of each reporting period financial assets measured at amortised cost are assessed for objective evidence of impairment. If an asset is impaired the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discontinued at the asset's original effective interest rate. The impairment loss is recognised in profit or loss within administrative expenses.

Basic financial liabilities, including trade and other creditors, amounts owed to Group undertakings and loans from fellow Group companies are initially recognised at transaction price and are subsequently carried at amortised cost using the effective interest method. Financial liabilities are derecognised when the liability is extinguished, that is when the contractual obligation is discharged or expires.

(n) Asset Under Construction

Assets in the course of construction are stated at cost. These assets are not depreciated until they are available for use and are reviewed for impairment at each reporting date.

(o) Debtors

Trade debtors are measured at transaction price, less any impairment losses.

(p) Creditors

Trade creditors are measured at transaction price.

ANDREAS STIHL LIMITED
NOTES TO THE FINANCIAL STATEMENTS

(q) Provisions

Provisions are recognised when the Company has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and the amount of the obligation can be estimated reliably.

(r) Judgements in applying accounting policies and key sources of estimation uncertainty

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the amount reported for assets and liabilities as at the balance sheet date and the amounts reported for revenue and expenses during the year. However, the nature of estimation means that actual outcomes could differ from those estimates. Management do not consider there to have been any significant judgments or estimates made in the financial year.

4. Turnover

Turnover relates to one class of business, that of the sale of chainsaws, power tools, cleaning systems and garden machinery together with their allied spares and accessories within Great Britain.

ANDREAS STIHL LIMITED
NOTES TO THE FINANCIAL STATEMENTS

5. Operating profit

Operating profit is stated after charging / (crediting):

	2023	2022
	£	£
Staff costs		
Wages and salaries	6,044,928	5,806,262
Social security costs	722,376	758,835
Other pension costs (note 16)	616,096	582,132
Total staff costs	7,383,400	7,147,229
Other personnel costs	391,578	382,535
Depreciation (note 10)	831,715	587,709
Services provided by the Company's auditors:		
- Fees payable for the audit of the Company's financial statements	99,900	93,421
- Services relating to taxation	12,000	7,980
- Advisory	47,640	10,885
Loss on foreign currency exchange	437,451	190,290
Hire of plant and machinery – operating leases	342,654	341,150
Loss on sale of tangible fixed assets	5,735	7,500
Impairment of trade debtors	934,403	321,498
Impairment of inventory	986,541	497,683
Inventory recognised as an expense	100,603,477	106,317,318

ANDREAS STIHL LIMITED
NOTES TO THE FINANCIAL STATEMENTS

6. Directors and employees

The average monthly number of employees, including executive directors, employed by the Company during the year was:

	2023	2022
	Number	Number
Selling and Distribution	85	87
Administration	29	29
Total	114	116

	2023	2022
	£	£
Directors' emoluments		
Aggregate emoluments	507,437	465,959
Highest paid director	302,679	269,986
Company pension contributions to money purchase schemes	69,618	63,542
Highest paid director pension contribution	39,270	35,700

During the year, retirement benefits were accruing to two directors (2022: two) under the Company's money purchase pension scheme. There are no additional key management who are not directors of the Company (2022: none).

Remuneration in respect of services provided by S Gewert and M Walter is borne by Stihl Holding AG & Co. KG. Their services to the Company are of a non-executive nature, and their remuneration is deemed to be wholly attributable to services to the parent Company. Therefore, the remuneration of these directors is not apportioned to Andreas Stihl Limited, no recharge is made to the Company, and therefore the amounts disclosed relate to the highest paid director of Andreas Stihl Limited.

7. Interest payable and similar expenses

	2023	2022
	£	£
Interest payable on overdrafts	45	108
Interest payable on Intercompany loans	1,410,359	88,356
Interest payable on Intercompany cash pool	53,165	-
Interest payable on tax	5,641	-
	1,469,210	88,464

ANDREAS STIHL LIMITED
NOTES TO THE FINANCIAL STATEMENTS

8. Tax on profit

Tax expense included in profit or loss

	2023	2022
	£	£
Current Tax:		
United Kingdom corporation tax on profit for the year	-	1,300,978
Adjustments in respect of prior years	(1,548,631)	(452)
Total current tax	(1,548,631)	1,300,525
Deferred Tax		
Deferred tax – Origination and reversal of timing differences	606,193	226,423
Effects of changes in tax rates	38,131	71,502
Adjustment in respect of prior years	1,415,366	10,414
Total deferred tax	2,059,690	308,339
Total tax expense included in profit or loss	511,059	1,608,864

The tax assessed for the year is lower (2022: higher) than the standard rate of corporation tax in the UK for the year ended 31 December 2023 of 23.52% (2022: 19.0%). The differences are explained below:

	2023	2022
	£	£
Profit before tax	2,211,033	7,437,809
Profit multiplied by the standard rate of tax in the UK of 23.52% (2022: 19.0%)	520,047	1,413,184
Effects of:		
Expenses not deductible for tax purposes	97,761	110,594
Income not taxable	(11,615)	-
Adjustments in respect of prior years	(133,265)	13,584
Tax rate changes	38,131	71,502
Total tax charge for the year	511,059	1,608,864

Tax rate changes

In the Spring Budget 2021, the UK Government announced that from 1 April 2023 the corporation tax rate would increase to 25% (rather than remaining at 19%, as previously enacted). This new law was substantively enacted on 24 May 2021. In the Autumn Statement in November 2022, the government confirmed the increase in corporation tax rate to 25% from April 2023 would go ahead.

ANDREAS STIHL LIMITED
NOTES TO THE FINANCIAL STATEMENTS

9. Dividend paid

	2023	2022
	£	£
Final paid in 2023: nil p per £1 ordinary share (2022: 83.33p per £1 ordinary share)	-	5,000,000
	-	5,000,000

10. Tangible assets

Tangible fixed assets	Freehold land and buildings	Assets under construction	Freehold improvements	Furniture and fittings	Motor vehicles	Total
	£	£	£	£	£	£
Cost						
1 January 2023	13,864,410	18,630,585	4,109,047	2,299,762	639,404	39,543,208
Additions	-	12,845,048	5,319	4,875,728	496,428	18,222,523
Transfers	31,417,235	(31,417,235)	-	-	-	-
Disposals	-	-	565	263,481	-	264,046
31 December 2023	45,281,645	58,398	4,113,801	6,912,009	1,135,832	57,501,685
Accumulated depreciation						
1 January 2023	2,857,500	-	3,712,650	1,811,079	596,936	8,978,165
Charge for year	220,905	-	182,614	391,655	36,541	831,715
Disposals	-	-	565	247,578	-	248,143
31 December 2023	3,078,405	-	3,894,699	1,955,156	633,477	9,561,737
Net book value						
At 31 December 2023	42,203,240	58,398	219,102	4,956,853	502,355	47,939,948
At 31 December 2022	11,006,910	18,630,585	396,397	488,683	42,468	30,565,043

11. Stocks

	2023	2022
	£	£
Finished goods and goods for resale	24,023,623	21,630,877

Inventories are stated after provisions for impairment of £1,060,310 (2022: £1,485,668)

ANDREAS STIHL LIMITED
NOTES TO THE FINANCIAL STATEMENTS

12. Debtors

	2023	2022
	£	£
Trade debtors	16,150,919	17,308,524
Other debtors	2,311,745	268,237
Prepayments and accrued income	809,968	639,005
	19,272,632	18,215,766

Trade debtors are stated after provisions for impairment of £1,475,666 (2022: £541,263)

13. Creditors: amounts falling due within one year

	2023	2022
	£	£
Trade creditors	1,718,813	1,066,319
Amounts owed to Group undertakings	44,060,787	36,222,087
Corporation tax	-	700,526
Other taxation and social security	2,050,608	361,213
Other creditors	280,879	343,223
Accruals and deferred income	1,312,688	2,660,939
	49,423,775	41,354,307

Included within the amounts owed to Group undertakings is a loan with a principal amount of £20,500,000 that is secured on receivable balances. The loan matures on 17 December 2024 and has an interest rate of 4.94%. This loan has been classified as falling due within one year as the parent company has the ability to recall it on demand.

The company participates in a group cash pooling arrangement which provides centralised funding as required. The balance associated with the cash pooling arrangement incurs interest at a rate of 5.49%.

The remainder of the amounts owed to Group undertakings relate to credit terms of 30-90 days, are unsecured and interest free.

ANDREAS STIHL LIMITED
NOTES TO THE FINANCIAL STATEMENTS

14. Provisions for liabilities

The Company had the following provisions during the year:

	Dealer Provisions £
At 1 January 2023	2,972,095
Additions dealt with in profit or loss	5,415,642
Releases dealt with in profit or loss	(1,997,728)
Reclassification to trade debtors	(3,986,891)
At 31 December 2023	2,403,118

The dealer provision relates to a handover fee payable to the dealer, on completion of a sale that satisfies certain criteria. This provision is released to the profit and loss account if the conditions are not met and the time period expires, and is reclassified by way of raising a credit note when the criteria are met.

	Warranty Provisions £
At 1 January 2023	1,133,502
Additions dealt with in profit or loss	1,423,924
Releases dealt with in profit or loss	(1,304,259)
At 31 December 2023	1,253,167

The warranty provision is accrued as sales are made, and then released as claimed or as the warranty period expires.

Analysis of movement in deferred tax:

	2023	2022
	£	£
Opening balance	176,418	(131,920)
Adjustment in respect of prior years	1,415,366	10,414
Charged to Profit and loss account	644,324	297,924
Closing balance	2,236,108	176,418

15. Called up share capital

	2023	2022
	£	£
Allotted and fully paid 6,000,000 (2022: 6,000,000) ordinary shares of £1 each	6,000,000	6,000,000

ANDREAS STIHL LIMITED

NOTES TO THE FINANCIAL STATEMENTS

16. Pension obligations

The total pension cost for the Company was £616,096 (2022: £582,132).

Pension costs relate to the Company's defined contribution pension scheme "The Andreas Stihl Pension Trust".

There are no outstanding or prepaid contributions to the scheme at 31 December 2023 (2022 - £nil).

17. Other financial commitments

At 31 December 2023 the Company had the following future minimum lease payments under non-cancellable operating leases for each of the following periods:

Payments due	2023	2022
	£	£
Not later than one year	675,544	106,598
Later than one year and not later than five years	126,964	76,217
Later than 5 years	-	-
	802,508	182,815

The Company had no other off balance sheet arrangements.

18. Related party transactions

As a wholly owned subsidiary of Stihl International GmbH, the Company is exempt from the requirements of FRS 102 Section 33.1A 'Related party disclosures' to disclose transactions with other members of that Group.

Other than the directors emoluments disclosed in note 6, there were no other related party transactions requiring disclosure (2022: none).

19. Controlling Parties

The immediate parent undertaking is Stihl International GmbH.

The ultimate parent undertaking and controlling party is Stihl Holding AG & Co.KG, a Company incorporated in Germany, Postfach 1771, D-71307 Waiblingen.

Stihl Holding AG & Co.KG is the parent undertaking of the largest and smallest Group of undertakings to consolidate these financial statements at 31 December 2023. The consolidated financial statements of Stihl Holding AG & Co.KG are available from Postfach 1771, D-71307 Waiblingen, Germany, and online at <https://www.stihl.com/>.

ANDREAS STIHL LIMITED
NOTES TO THE FINANCIAL STATEMENTS

20. Post Balance Sheet Events

On 17 April 2024, the Company exchanged legally binding contracts with the buyer for the sale of the previous office and warehouse premises, Stihl House. The agreed completion date is 28 June 2024. Given the intervening time period between the exchange of contracts and the completion date, the sales price is commercially sensitive and therefore has not been disclosed.